



Insurance Solutions for Excess & Surplus

Core insurance software, purpose built
for your unique business requirements.





Excess & Surplus Insurance Reinvented: How Advanced Technology Drives Success

Excess & Surplus (E&S) insurers encounter unique opportunities and challenges in their specialized market. Opportunities include serving hard-to-place risks and niche markets. However, E&S insurers also face challenges such as volatile market conditions, complex underwriting, and the need for specialized expertise.

Proven core technology solutions tailored for E&S insurers play a crucial role in addressing these challenges. They facilitate efficient underwriting processes, enabling insurers to assess complex risks accurately. Additionally, data analytics tools assist in identifying profitable niche markets and optimizing pricing strategies. This technology ensures compliance with intricate regulatory requirements, ultimately empowering E&S insurers to operate profitably, seize niche opportunities, and effectively navigate their distinctive insurance landscape.

That's where OneShield comes in.

Agility and Flexibility

The Specialty Lines and E&S market is dynamic and ever-evolving. OneShield's platform empowers you to swiftly adapt to changing market conditions and customer requirements.



1

Comprehensive Risk Management

Specialty Lines and E&S insurance often involve intricate, high-value coverage. Our solution is equipped to handle complex underwriting, rating, and policy issuance for these unique risks, ensuring that coverage is accurate, comprehensive, and tailored to your clients' needs.

4

Compliance and Reporting

Compliance is critical in Specialty Lines and E&S insurance. Our solution offers robust compliance management and reporting capabilities to ensure that your operations adhere to regulatory requirements and industry standards.

7

Leverageable Content

Supporting to over 90 lines of business, our configurable solution offers prebuilt content and reusable workflows. It adapts to changing business needs while ensuring flexibility for company differentiation. With automated rules and workflows, we streamline the end to end insurance lifecycle for efficient straight-through processing.

2

Multi-Channel Distribution

Expand your market reach by reaching your target audience through various distribution channels, including agents, brokers, wholesalers, and online platforms. OneShield's solution supports multi-channel distribution, allowing you to connect with your audience wherever they are.

5

Configurability for Your Unique Needs

Our platform is designed to adapt to your business model, not the other way around. Configure workflows, processes, and user interfaces to align with your specific specialty insurance operations.

8

Implementation Success

Rapid delivery of a Minimum Lovable Product (MLP) through the effective fusion of our technology and deep insurance domain knowledge, ensuring swift speed-to-value for clients.

3

Advanced Risk Assessment

Leverage advanced analytics and risk assessment tools to evaluate and price specialty risks accurately. Gain valuable insights into risk exposures, enabling you to make data-driven underwriting decisions that contribute to profitability.

6

Single Platform

Our robust suite of insurance software solutions, encompassing policy, billing, rating, and claims capabilities, is seamlessly integrated into a unified platform for streamlined operations and enhanced efficiency.

9

All-Inclusive Pricing Model

Our annual fee, includes software licensing, maintenance, hosting, implementation, upgrades, and a managed service plan. This pricing model alleviates variable fees, such as large upfront implementation costs and upgrades, in favor of a predictable annualized price.

Functionality Highlights

OneShield's Policy, Billing, and Claims Administration Solutions provide the following key features tailored to Specialty Lines and E&S insurers:

Policy Management:

- Complex underwriting and policy issuance for specialty lines.
- Support for admitted and non-admitted products.
- Primary and excess coverage and registration for subscriptions and towers.
- Handles variations required to manage insurance programs.
- Manage customer data at an account and policy level.
- Support full entity management across the policy lifecycle.
- Ability to override premiums at the policy, coverage, and rating factor level.
- Easy maintenance allows for reusability across products and programs.
- Configurable policy options and coverages.
- Endorsement management to accommodate evolving risk needs.
- Reinsurance tracking capabilities.

Billing & Accounting:

- Flexible billing options for premium collection.
- Automated invoicing and premium calculations.
- Integration with financial systems for accurate reporting.

Claims Management:

- Comprehensive claims handling for specialty risks.
- Integration with third-party claims adjusters and experts.
- Assignment administration to internal and/or external parties through tasks, diaries, and notes.
- Comprehensive litigation tracking and management.
- Streamlined claims processing for efficient resolution.
- Robust business intelligence capabilities.

Analytics & Reporting:

- Real-time analytics for risk assessment and pricing.
- Comprehensive reporting for regulatory compliance.
- Data-driven insights for strategic decision-making.

Customer Engagement:

- Self-service portals for policyholders and partners.
- Personalized communication to build strong relationships.
- Enhanced customer satisfaction and loyalty.



Fireside Chat: Upland Capital & OneShield discuss digital first priorities.

Dave McKenna, VP, IT & CISO from Upland Capital, and OneShield's Director, Program Consulting, Coleman Anderson, discuss the ever-evolving digital priorities of commercial lines insurers.

Upland Capital Group is an excess and surplus casualty, property, and specialty insurance provider founded in 2020 and is led by long-time insurance and investment executives. Based in Dallas, Texas, Upland Capital is focused on becoming the most nimble, disciplined specialty insurer by building a great company where its entrepreneurial team can master its underwriting craft.

Leveraging straight-through-processing, Upland Capital was rating, quoting, and binding its first product within three months of signing with OneShield, ahead of its targeted timeline. Upland has continued to innovate on the platform since the launch of its business.

Listen to the full conversation by visiting this link.



[Upland Capital: Digital strategies and priorities in Excess & Surplus lines insurance.](#)

“We are pleased to partner with OneShield. As a new company, we are not beholden to any legacy technology, so we did a thorough search for software that could meet today’s specialty insurance needs.

OneShield’s comprehensive SaaS offering and ongoing support were in line with what we needed as we launched our company.”

Todd C. Hart,
Chief Executive Officer
Upland Capital



About OneShield

OneShield provides business solutions for P&C insurers and MGAs of all sizes. OneShield's cloud-based and SaaS platforms include enterprise-level policy management, billing, claims, rating, relationship management, product configuration, business intelligence, and smart analytics.

Designed specifically for personal, commercial, and specialty insurance, our solutions support over 90 lines of business. OneShield's clients, some of the world's leading insurers, benefit from optimized workflows, pre-built content, seamless upgrades, collaborative implementations, and pricing models designed to lower the total cost of ownership.

Our global footprint includes corporate headquarters in Marlborough, MA, with additional offices throughout India.

For more information, visit [OneShield.com](https://www.oneshield.com)



OneShield solves the complex technology needs of Specialty Lines Insurers.



[E&S startups emerge to take on insurance's biggest risks.](#)

See for yourself

Connect with a OneShield Specialty Lines insurance solution specialist to discuss your technology needs and schedule a demo.



[Click here to book.](#)

